



HACKWEEK 2021

COPY PASTE TRUCK ENTRY

An Easier Way
to Make the Donuts



COPY PASTE TRUCK ENTRY

BACKGROUND: TRUCK ENTRY is a
VITAL BUSINESS PROCESS
absolutely critical in getting
TRUCK DATA INTO XLR8
so we can **MATCH** them
with **LOADS**



Time To Make the Donuts

Fred the Baker - Dunkin Donuts Commercial - 1981

<https://www.youtube.com/watch?v=petqFm94osQ>

COPY PASTE TRUCK ENTRY

PROBLEM:

EVERYDAY

CARRIER REPS receive TRUCK LISTS

In a wide range of formats, and

HAVE TO RE-ENTER TRUCKS...

ONE. BY. ONE.

External  Inbox x

Marc Michaels
to me

Destination City	Delivery Date/Time	Estimated Time of Availability
Roebuck SC	10/4 1500	
Lexington, VA	10/4 1000	
Ashland, VA	10/4 0600	1000
Louisville KY	10/4 0600	Empty
Charlotte NC	10/4 1000	
Norcross, GA	10/4 0900	
Franklin, MA	10/4 1200	
Baltimore, MD	10/4 0600	1500
Linden, NJ	10/4 0730	10/4 1000
Port Reading, NJ	10/4 0800	10/4 1200
Memphis, TN	10/4 1000	10/4 1000
	10/4 0700-1500	10/4 1300
		10/4 1100

----- Forwarded message -----

From: TNCC Inc Dispatch <dispatch@tncci.com>

Date: Mon, Oct 4, 2021 at 12:27 PM

Subject: Available Truck List

To:

Tuesday 10/5

Lithia Springs, GA

Wednesday 10/6

Charlotte, NC(1200)

Birmingham, AL

Thursday 10/7

Shawnee, KS

Port Worth, TX

ertztown, PA(1300)

sillicothie, OH(1700

day 10/8

cky Mount, NC

eshire, CT

ningham, AL

COAST CONNECTION - AVAILABLE

Kate Mikula

to ▼

**All of them are DRY VANS, all
Park, IL**

Thursday 10/5
Edison NJ

Wednesday 10/6
Albany NY
Conyers GA

Thursday 10/7
Franklin MA
Coatesville PA
College Park GA
Chaska MN

Friday 10/8
Bayonne NJ
Saint Paul MN x 3 trucks
College Park GA
Edison NJ
The Colony TX

Monday 10/11
Oklahoma City OK

Tuesday 10/12
Fredericksburg PA x2 trucks
Buford GA

----- Forwarded message -----
From: **Nermin Mahic** <nerminmahic@expresscompanies.net>
Date: Mon, Oct 4, 2021 at 8:07 AM
Subject: 10/4
To:

1. TRACY, CA - OPEN 9624
2. JACKSONVILLE, FL - OPEN 21419
3. ATL, GA - MICHIGAN 6526
4. BRUNSWICK, GA - OPEN 7261
5. RANTOLU, IL - MICHIGAN 22541
6. MORTON, IL - EAU CLAIRE, WI 7341
7. LOUISVILLE, KY - MICHIGAN / TEXAS 21489
8. ASHLAND, KY - MICHIGAN / TEXAS 21441
9. SALISBURY, NC - MICHIGAN / TEXAS 22905
10. SUMTER, SC - OPEN 6523
11. BROOKINGS, SD - OPEN 7247
12. DALLAS, TX - N.WEST TOWARDS WASHINGTON 7240
13. EL PASO, TX - OPEN 2432
14. TOOELE, UT - OPEN 7249
15. CHANTILLY, VA - OPEN 22530
16. CHESAPEAKE, VA - OPEN 6529

Pho [REDACTED]
Fax [REDACTED]
Express Companies
3050 Breton Rd
[REDACTED]

----- Forwarded message -----
From: **Stephanie Jacobs** <sjacobs@sugarfoods.com>
Date: Mon, Oct 4, 2021 at 8:10 AM
Subject: Trucks available this week returning to the Atlanta GA area
To:

From: Stephanie Jacobs
Date: Mon, Oct 4, 2021 at 8:10 AM
Subject: Trucks available this week returning to the Atlanta area

To:

Destination City	State	Date Avail	Hours left	Backhaul Information
LAKE WORTH	FL	10/6/21 13:00	5	
TULSA	OK	10/6/21 15:00	5	
SEATTLE	WA	10/6/21 17:00	4	Delivering to Los Angeles area
PITTSBURGH	PA	10/6/21 17:00	5	
ATHENS	GA	10/8/21 4:00		
YORK	PA	10/8/21 17:00	7	

Dispatcher
Sugar Foods Corp.
580 W. Industrial Ct.
Villa Rica, GA 30180
Office: 678-952-7553
sjacobs@sugarfoods.com

sjacobs@sugarfoods.com

COPY PASTE TRUCK ENTRY

Example: 80+ Field Entries for this list of 16 trucks

TRUCK ENTRY

SCHEDULED LANES

Origin *

Destination
PHOENIX, AZ

Max. Wt.

Min. Miles

Max. Miles

☐ Hazmat

☐ Team

Notes

EQ
V

10/08/2021

SAVE

NO TRUCKS

ALL POSTED

DELETE ALL DTS

Origin	Destination	Type	EQ	Max Wt	Min Miles	Max Miles	Team	Hazmat	Entered	Available	Matches	Notes
Menomoneie, WI	Saint Louis, MO	D	R						10/08 08:41 CDT	10/10 CDT	0	
Las Vegas, NV	VANC	D	V						10/08 07:50 CDT	10/09 PDT	0	JANICE
Pottsville, PA	Jackson, TN	S	V						10/08 02:02 CDT	10/12 EDT	1	
Nashville, TN	College Park, ...	S	V						10/08 02:02 CDT	10/12 CDT	1	
Darlington, SC	Montgomery, ...	S	V						10/08 02:02 CDT	10/12 EDT	1	
Jacksonville, FL	Atlanta, GA	S	V						10/08 02:02 CDT	10/12 EDT	1	
Burlington, NJ	TN	D	R						10/07 09:11 CDT	10/15 EDT	2	
Elizabeth, NJ	TN	D	R						10/07 09:11 CDT	10/14 EDT	5	
Coal Townshi...	TN	D	R						10/07 09:10 CDT	10/13 EDT	8	
Pottsville, PA	Jackson, TN	S	V						10/07 02:02 CDT	10/12 EDT	1	
Pottsville, PA	Jackson, TN	S	V						10/07 02:02 CDT	10/19 EDT	2	
Pottsville, PA	Jackson, TN	S	V						10/07 02:02 CDT	10/20 EDT	2	
Nashville, TN	College Park, ...	S	V						10/07 02:02 CDT	10/12 CDT	1	
Darlington, SC	Montgomery, ...	S	V						10/07 02:02 CDT	10/12 EDT	1	
Jacksonville, FL	Atlanta, GA	S	V						10/07 02:02 CDT	10/12 EDT	1	
Pottsville, PA	Jackson, TN	S	V						10/05 02:03 CDT	10/12 EDT	1	

COPY PASTE TRUCK ENTRY

PROBLEM:

IT'S A PAIN IN THE



THERE
HAS TO BE
A BETTER WAY

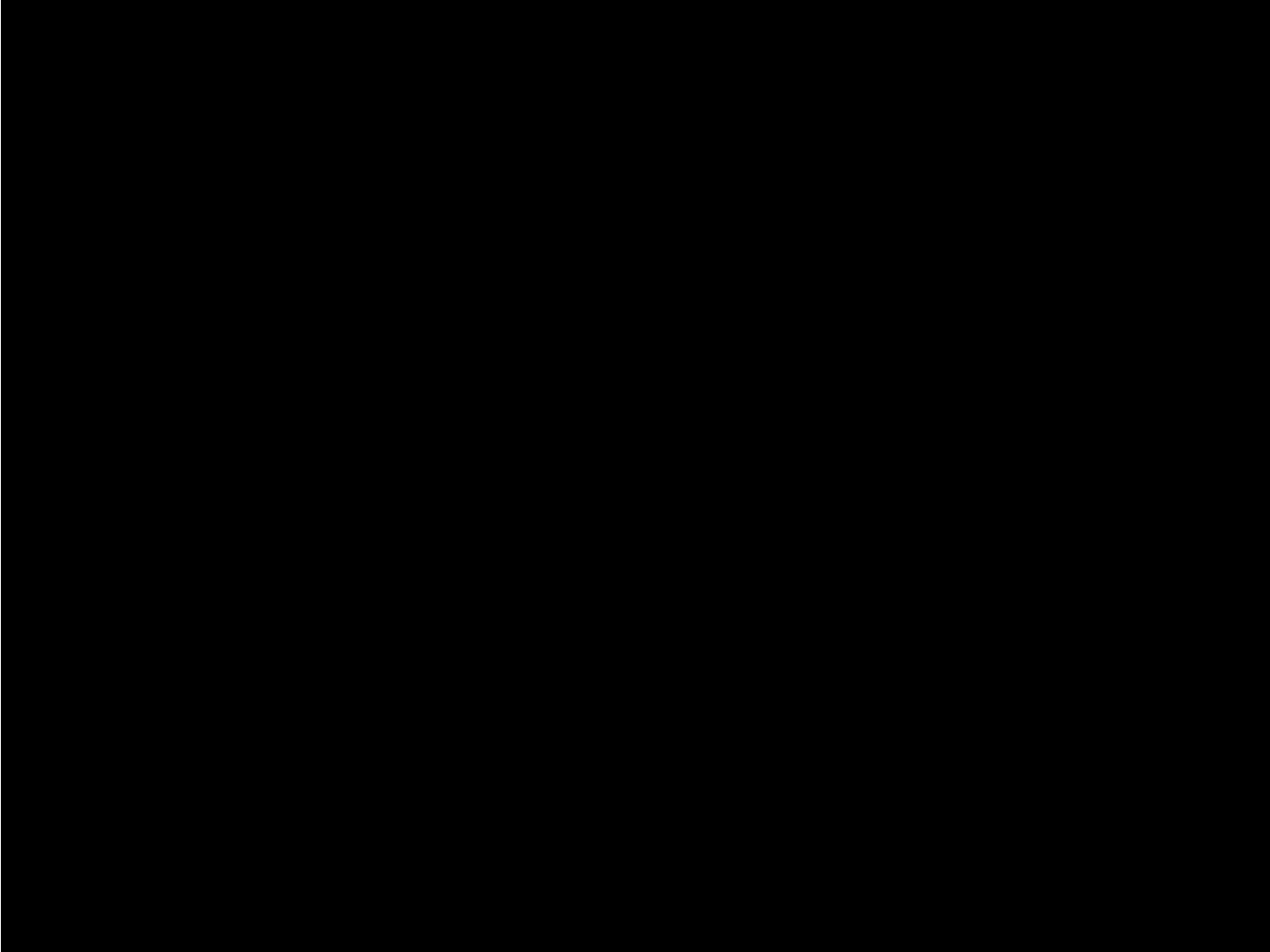
COPY PASTE TRUCK ENTRY

SOLUTION: **A SMARTER
COPY-PASTE
TRUCK ENTRY**

COPY PASTE TRUCK ENTRY

DEMO
THE OLD WAY

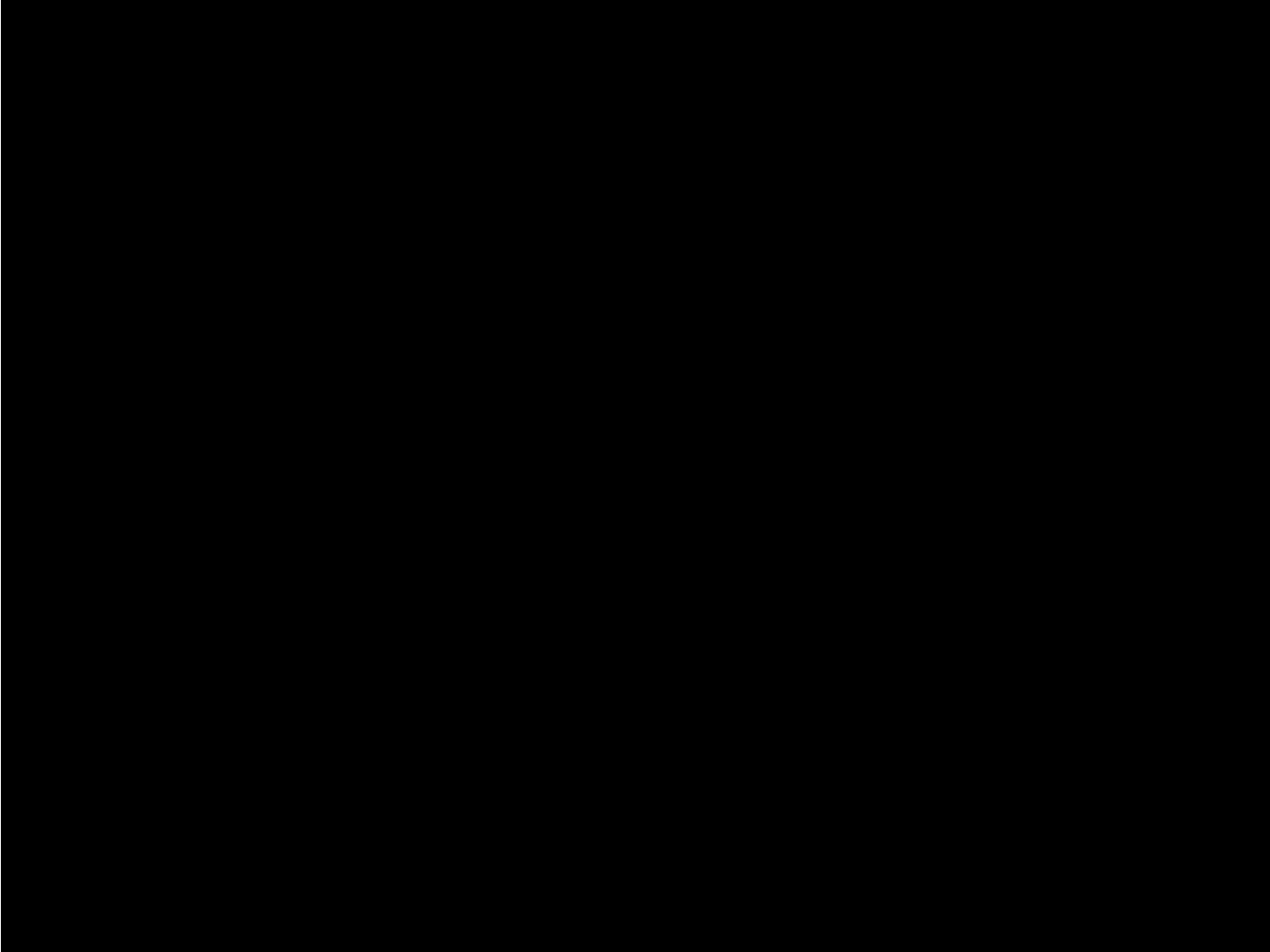
Quickly show what a pain it is to enter trucks



COPY PASTE TRUCK ENTRY

DEMO THE NEW WAY

One Select, One Copy, One Paste, Two Clicks



COPY PASTE TRUCK ENTRY

**THE FUTURE
ARRIVING SOON**

Carrier	Pickup	Delivery	EQ	Preferences	A+	A	B	C
Swift Transport SWFRTX	↗ Santa Fe Springs, CA 50 mile radius	↘ Colonial Heights, VA 10 mile radius	V	📅🚚🚫	3	2	3	4
Swift Transport SWFRTX	↗ Santa Fe Springs, CA 50 mile radius	↘ Colonial Heights, VA 10 mile radius	V	None	2	2	4	4
Swift Transport SWFRTX	↗ Santa Fe Springs, CA 50 mile radius	↘ Colonial Heights, VA 10 mile radius	V	📅	0	4	1	3
Swift Transport SWFRTX	↗ Santa Fe Springs, CA 50 mile radius	↘ Colonial Heights, VA 10 mile radius	V	🚫	2	1	3	4
Swift Transport SWFRTX	↗ Santa Fe Springs, CA 50 mile radius	↘ Colonial Heights, VA 10 mile radius	V	None	4	2	4	4
Swift Transport SWFRTX	↗ Santa Fe Springs, CA 50 mile radius	↘ Colonial Heights, VA 10 mile radius	V	📅	0	4	1	3
Swift Transport SWFRTX	↗ Santa Fe Springs, CA 50 mile radius	↘ Colonial Heights, VA 10 mile radius	V	None	1	2	1	4
Swift Transport SWFRTX	↗ Santa Fe Springs, CA 50 mile radius	↘ Colonial Heights, VA 10 mile radius	V	None	2	2	4	4
Swift Transport SWFRTX	↗ Santa Fe Springs, CA 50 mile radius	↘ Colonial Heights, VA 10 mile radius	V	🚫	2	1	3	4
Swift Transport SWFRTX	↗ Santa Fe Springs, CA 50 mile radius	↘ Colonial Heights, VA 10 mile radius	V	📅🚚🚫	3	2	3	4
Swift Transport SWFRTX	↗ Santa Fe Springs, CA 50 mile radius	↘ Colonial Heights, VA 10 mile radius	V	📅	0	4	1	3
Swift Transport SWFRTX	↗ Santa Fe Springs, CA 50 mile radius	↘ Colonial Heights, VA 10 mile radius	V	None	1	2	1	4
Swift Transport SWFRTX	↗ Santa Fe Springs, CA 50 mile radius	↘ Colonial Heights, VA 10 mile radius	V	📅🚫	2	1	3	4
Swift Transport	↗ Santa Fe Springs, CA	↘ Colonial Heights, VA	V	📅🚚🚫	3	2	3	4

Change Carrier

Swift Transport SWFRTX

Enter Trucks

Import PDF

Import Spreadsheet

Paste List

↗ Origin

↘ Destination

🚚 Equipment

📅 Pickup Date

+ Add Truck Preferences

Add Another Truck

Duplicate Truck

Add Truck

Antonio, TX	Alcohol	Chat	DOMER/REP	TOP SPEND
↗ Sutherland, VA (12 mi)	AHERERRA	\$1,900	Spot	
↗ Santa Fe Springs, CA (1 mi)	KRACHIL	\$1,900	Spot	
↗ Templeton, VA (14 mi)	AHERERRA	\$1,900	Spot	
↗ Pasadena, CA (28 mi)	KRACHIL	\$1,900	Spot	
↗ Richmond, VA (23 mi)	AHERERRA	\$1,900	Spot	
↗ Huntington Park, CA (10 mi)	KRACHIL	\$1,900	Spot	
↗ Winterpock, VA (22 mi)	AHERERRA	\$1,900	Spot	
↗ Santa Fe Springs, CA (0 mi)	KRACHIL	\$1,900	Spot	
↗ Midlothian, VA (32 mi)	AHERERRA	\$1,900	Spot	
↗ Los Angeles, CA (13 mi)	KRACHIL	\$1,900	Spot	
↗ Richmond, VA (23 mi)	AHERERRA	\$1,900	Spot	
↗ Santa Fe Springs, CA (2 mi)	KRACHIL	\$1,900	Spot	
↗ Blackstone, VA (40 mi)	AHERERRA	\$1,900	Spot	
↗ Lakewood, CA (10 mi)	KRACHIL	\$1,900	Spot	
↗ Richmond, VA (23 mi)	AHERERRA	\$1,900	Spot	
↗ Pasadena, CA (28 mi)	KRACHIL	\$1,900	Spot	
↗ Ruther Glen, VA (54 mi)	AHERERRA	\$1,900	Spot	
↗ Lakewood, CA (10 mi)	KRACHIL	\$1,900	Spot	
↗ Rockville, VA (47 mi)	AHERERRA	\$1,900	Spot	
↗ Georgetown, OH (16 mi)	KRACHIL	\$1,900	Spot	
↗ Ruther Glen, VA (54 mi)	AHERERRA	\$1,900	Spot	

Carrier	Pickup	Delivery	EQ	Preferences	A+	A	B	C
Swift Transport SWFRTX	↗ Santa Fe Springs, CA 50 mile radius	↘ Colonial Heights, VA 10 mile radius	V	📅🚫	3	2	3	4
Swift Transport SWFRTX	↗ Santa Fe Springs, CA 50 mile radius	↘ Colonial Heights, VA 10 mile radius	V	None	2	2	4	4
Swift Transport SWFRTX	↗ Santa Fe Springs, CA 50 mile radius	↘ Colonial Heights, VA 10 mile radius	V	📅	0	4	1	3
Swift Transport SWFRTX	↗ Santa Fe Springs, CA 50 mile radius	↘ Colonial Heights, VA 10 mile radius	V	🚫	2	1	3	4
Swift Transport SWFRTX	↗ Santa Fe Springs, CA 50 mile radius	↘ Colonial Heights, VA 10 mile radius	V	None	4	2	4	4
Swift Transport SWFRTX	↗ Santa Fe Springs, CA 50 mile radius	↘ Colonial Heights, VA 10 mile radius	V	📅	0	4	1	3
Swift Transport SWFRTX	↗ Santa Fe Springs, CA 50 mile radius	↘ Colonial Heights, VA 10 mile radius	V	None	1	2	1	4
Swift Transport SWFRTX	↗ Santa Fe Springs, CA 50 mile radius	↘ Colonial Heights, VA 10 mile radius	V	None	2	2	4	4
Swift Transport SWFRTX	↗ Santa Fe Springs, CA 50 mile radius	↘ Colonial Heights, VA 10 mile radius	V	🚫	2	1	3	4
Swift Transport SWFRTX	↗ Santa Fe Springs, CA 50 mile radius	↘ Colonial Heights, VA 10 mile radius	V	📅🚫	3	2	3	4
Swift Transport SWFRTX	↗ Santa Fe Springs, CA 50 mile radius	↘ Colonial Heights, VA 10 mile radius	V	📅	0	4	1	3
Swift Transport SWFRTX	↗ Santa Fe Springs, CA 50 mile radius	↘ Colonial Heights, VA 10 mile radius	V	None	1	2	1	4
Swift Transport SWFRTX	↗ Santa Fe Springs, CA 50 mile radius	↘ Colonial Heights, VA 10 mile radius	V	📅🚫	2	1	3	4
Swift Transport SWFRTX	↗ Santa Fe Springs, CA 50 mile radius	↘ Colonial Heights, VA 10 mile radius	V	None	1	2	1	4
Swift Transport SWFRTX	↗ Santa Fe Springs, CA 50 mile radius	↘ Colonial Heights, VA 10 mile radius	V	📅🚫	2	1	3	4
Swift Transport SWFRTX	↗ Santa Fe Springs, CA 50 mile radius	↘ Colonial Heights, VA 10 mile radius	V	📅🚫	3	2	3	4

Change Carrier

Swift Transport SWFRTX

Enter TrucksImport PDFImport SpreadsheetPaste List

Copy and paste truck list

Add Trucks

A+	↗ Sutherland, VA (12 mi)	AHERERRA	\$1,900
A+	↗ Santa Fe Springs, CA (1 mi)	KRACHIL	\$1,900
A+	↗ Templeton, VA (14 mi)	AHERERRA	Spot
A+	↗ Pasadena, CA (28 mi)	KRACHIL	\$1,900
A	↗ Richmond, VA (23 mi)	AHERERRA	Spot
A	↗ Huntington Park, CA (10 mi)	KRACHIL	\$1,900
A	↗ Winterpock, VA (22 mi)	AHERERRA	Spot
A	↗ Santa Fe Springs, CA (0 mi)	KRACHIL	\$1,900
B	↗ Midlothian, VA (32 mi)	AHERERRA	Spot
B	↗ Los Angeles, CA (13 mi)	KRACHIL	\$1,900
B	↗ Richmond, VA (23 mi)	AHERERRA	Spot
B	↗ Santa Fe Springs, CA (2 mi)	KRACHIL	\$1,900
B	↗ Blackstone, VA (40 mi)	AHERERRA	Spot
C	↗ Lakewood, CA (10 mi)	KRACHIL	\$1,900
C	↗ Richmond, VA (23 mi)	AHERERRA	Spot
C	↗ Pasadena, CA (28 mi)	KRACHIL	\$1,900
C	↗ Ruther Glen, VA (54 mi)	AHERERRA	Spot
C	↗ Lakewood, CA (10 mi)	KRACHIL	\$1,900
C	↗ Rockville, VA (47 mi)	AHERERRA	Spot
C	↗ Georgetown, OH (16 mi)	KRACHIL	\$1,900
C	↗ Ruther Glen, VA (54 mi)	AHERERRA	Spot

Carrier Pickup Delivery Equipment Match Grade Offer Amount Preferences [Clear all](#) [Save](#) Sort by: Recent Activity 4

Sort by: Recent Activity

Swift Transport SWFRTX

➔ Lordsburg, NM
Thu, Jan. 31, 2021 11:00

San Antonio, TX
50 mile radius

 Pork, Alcohol

Entering Trucks for SWFRTX Swift Transport

20 of 21 Valid Truck Entries

#	Date ▾	Origin ▾	Destination ▾	Truck Type ▾	Max Weight ▾	Max ODH / DDH ▾		Notes ▾
1	Wed, Jun 11	Albuquerque, NM	Denver, CO	Dry Van	25,000	20	20	
2	Wed, Jun 11	Austin, TX	Memphis, TN	Dry Van	25,000	100	100	food grade
3	Thur, Jun 12	Boston, MA	Bangor, ME	Flatbed	25,000	60	60	need at least...
4	Wed, Jun 11	Atlanta, GA	Orlando, FL	Flatbed - Conestoga	25,000	50	50	heavy equip...
5	Thurs, Jun 12	Philadephia, PA	Atlanta, GA	Reefer	Abc	DEF	!@#	
6	Fri, Jun 13	Orlando, FL	Durham, NC	Reefer	25,000	50	50	hazmat food
7	Wed, Jun 11	Jackson, TN	El Paso, TX	Dry Van	25,000	35	35	call 555-555...
8	Wed, Jun 11	Austin, TX	Des Moines, IA	Dry Van	25,000	50	50	
9	Wed, Jun 11	Florence, SC	Savannah, GA	Dry Van	25,000	50	50	
10	Wed, Jun 11	Colombia, SC	Atlanta, GA	Dry Van	25,000	50	50	
11	Wed, Jun 11	Greenville, SC	Roanoke, VA	Dry Van	25,000	50	50	

Cancel

Add 21 Trucks

[illegible]

Compose

Inbox 5

Starred

Snoozed

Sent

Drafts

Less

☐

1-50 of 16,530

<

>

- ☐ Wendy Harper Avail trucks for tomor... 7:22 AM
- ☐ **Lynn Sinclair** Pinnacle Available Tru.. 7:22 AM
- ☐ Dominic Hall Re: Matches for outbo.. 7:22 AM
- ☐ Wendy Harper Te: Matches 7:22 AM
- ☐ Grace Santangel.. Re: Pls Confirm PU fo... 7:22 AM

Pinnacle Available Truck List 8/3/21 Inbox x



Lynn Sinclair (via Google sheets) <drive-shares-noreply...
to me

Tue, Aug 3, 3:44 PM (19 hours ago)

Lynn Sinclair attached a spreadsheet



Lynn Sinclair has attached the following spreadsheet:

good morning

Please see attached

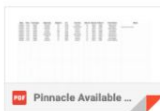
thanks!



Pinnacle Available Trucks List 8/3/21

Google LLC, 1600 Amphitheatre Parkway, Mountain View, CA 94043, USA
You have received this email because lsinclair@pinnacletruck.com shared a
spreadsheet with you from Google Sheets.

Google Workspace



31

< Pinnacle Trucks PINSENJ

TRUCK ENTRY

TRUCKS(12)

PROFILE

CONTACTS

Copy and paste truck list

+ Import PDF

+ Import Spreadsheet

+ Enter Trucks

Compose



1-50 of 16,530

< Pinnacle Trucks
PINSENJ

TRUCKS(12) PROFILE CONTACTS

Inbox 5

★ Starred

▶ Snoozed

📄 Sent

📧 Drafts

⌵ Less

Entering Trucks for PINSENJ Pinnacle Trucks



20 of 21 Valid Truck Entries

! Line 5, 5 Errors Resolve the errors below to or [dismiss this truck](#)

#	Date ▾	Origin ▾	Destination ▾	Truck Type ▾	Max Weight ▾	Max ODH / DDH ▾		Notes ▾
1	Wed, Jun 11	Albuquerque, NM	Denver, CO	Dry Van	25,000	20	20	
2	Wed, Jun 11	Austin, TX	Memphis, TN	Dry Van	25,000	100	100	food grade
3	Thur, Jun 12	Boston, MA	Bangor, ME	Flatbed	25,000	60	60	need at least...
4	Wed, Jun 11	Atlanta, GA	Orlando, FL	Flatbed - Conestoga	25,000	50	50	heavy equip...
5	Thurs, Jun 12	Philadephia, PA	Aylanta, GA	Required ▾	Abc	DEF	!@#	
6	Fri, Jun 13	Orlando, FL	Durham, NC	Reefer	25,000	50	50	hazmat food
7	Wed, Jun 11	Jackson, TN	El Paso, TX	Dry Van	25,000	35	35	call 555-555...
8	Wed, Jun 11	Austin, TX	Des Moines, IA	Dry Van	25,000	50	50	
9	Wed, Jun 11	Florence, SC	Savannah, GA	Dry Van	25,000	50	50	
10	Wed, Jun 11	Colombia, SC	Atlanta, GA	Dry Van	25,000	50	50	
11	Wed, Jun 11	Columbia, SC	Atlanta, GA	Dry Van	25,000	50	50	

Cancel

Add 21 Trucks

COPY PASTE TRUCK ENTRY

THANK
YOU!

THE TEAM

Amani Mehta, [Anderson Toro](#), David Higueta, [David Munoz](#), Davis Buenger, [Egan Jones](#), Jarren Moore, [Jason Arango](#), Laura Alvarez, [Marlon Agudelo](#), Monica Phan, [Ricardo Angarita](#)

WINNERS OF THE 2021 HACKWEEK!

Based on YOUR votes across the whole company, the Champ and Runner Up are:



Champion Award:

COPY PASTE TRUCKS -

COPY PASTE TRUCK ENTRY

\$1500 dollars to split with the team plus an AWESOME trophy



Runner Up:

EMPANADA CLUB -

StarkCore LTL Integration

\$600 dollars to split with the team plus a consolation trophy (still cool!)

The Coverage Award

FREIGHT EAGLES
Load Board Map View

A trophy for creating something that increases or improves getting loads covered, plus \$75 a gift card for lunch for the team

The Volume Award

CHECK CALL ME MAYBE
TextLocate

A trophy for creating something that increases or improves incoming volume, plus a \$75 gift card for lunch for the team

The Innovation Award

HELLVETICA
Generic Tracking API

A trophy for creating something innovative (lots of flexibility here), plus a \$75 gift card for lunch for the team

The Basher Award

AVA CONNOLLY

A trophy for fixing the most bugs from the hackweek backlog! Plus any bug-specific bounty awards and a \$75 gift card for lunch

Executive Bounties

STARK CORE INTEGRATION
COPY PASTE TRUCKS
BUSTA CACHE TEXTLOCATE

AWARDS CEREMONY VIDEO

<https://vimeo.com/630421605/ff53692527>

“46 ideas - 86 participants - 12 teams”